


The Cost-Per-Print Solution to Lowering Your Printing Costs



Toshiba's Encompass PageSmart program is a new and better way to manage your fleet and lower printer operating costs. PageSmart features an innovative pay-as-you-print solution to printer toner, service, and management. The program covers all aspects of your printer. There's *no paying in advance* for service retainer fees or supplies that sit on a shelf. All toner, parts, and service are included in the simple fixed cost per page.



☑ A Single Point of Accountability

With PageSmart, your toner, service, and parts are included in one low cost-per-page through one reliable service provider. This in turn, frees your cash flow and enables your IT department to allocate budgets toward security, applications, and new technology.

☑ Encompass PageSmart provides:

- High quality toner and parts for your installed base of laser printers
- Reliable on-site service
- Complete management of all printers regardless of manufacturer
- Print tracking and regular reporting
- Flexible terms and equipment options

PAY ONE FIXED
cost per page... nothing more.

- ▶ Establishes one point of accountability
- ▶ Includes toner, consumables, parts, and service
- ▶ Provides a cost-effective, convenient method of control

PageSmart

What PageSmart does for you:

- **Reduces** printing costs *immediately*
- **Enhances** your investment in the equipment you already own
- **Simplifies** procurement, budgeting, delivery, and service for your entire printer fleet
- **Increases** your control by providing a single point of accountability for service, supplies, and billing
- **Enables** your IT staff to focus on other key support initiatives
- **Heightens** visibility of printing usage and costs via department and location

Toshiba Encompass PageSmart at a Glance

Feature	Benefit
Pay as You Print	Frees cash flow by eliminating the need to pay for inventory of printer supplies
Single Point of Accountability	Only one contact number, one contract, and one billing report enables you to conveniently and easily understand usage, then budget accordingly
Reliable Printer Service and Support	Minimizes equipment downtime and frees IT staff, which allows you to focus budgets on more pressing needs
Routine Monitoring on Your Printers	Achieve complete asset management including reports on usage, budgetary control, etc.
Multivendor Support Regardless of Manufacturer	All printers are covered regardless of make or model

Toshiba can handle all of your changing printer needs.

In addition to optimizing your investment in the equipment you already have, Toshiba can provide new printers, faxes, and multifunction copiers that will enhance office productivity and improve operating costs. Toshiba offers flexible acquisition options including purchase, lease, and cost-per-page programs.

From **Chaos** to **Control**. Call your local Authorized Toshiba Dealer today for more information regarding the Encompass PageSmart program.

Specifications of the PageSmart program are subject to change.
Please contact your local Authorized Toshiba Dealer for more information.
Web Site: www.copiers.toshiba.com or www.fax.toshiba.com.
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How PageSmart Works:

-  We physically inspect all the printers enterprise-wide for serviceability
-  We tag each printer to get a current and accurate inventory, so you know where they are, who uses them, and their current condition
-  We provide laser toner and repair services for all your printers regardless of make or model
-  We conduct regular reviews to keep you on track and help you accurately budget for the future
-  You receive one monthly invoice that reflects your total print volume, broken down by department

One Call Does It All!

TOSHIBA
PRINT ♦ COPY ♦ SCAN