

ENCOMPASS

PRINT MANAGEMENT SOLUTIONS



The power to consolidate, simplify, and optimize is in your hands.



Reduce costs, increase productivity, and manage assets more efficiently.

TOSHIBA
Leading Innovation >>>

More Efficiency. More Flexibility. Enhanced Productivity.
With Less Frustration. Less Expense.

AND MORE PROFITS.

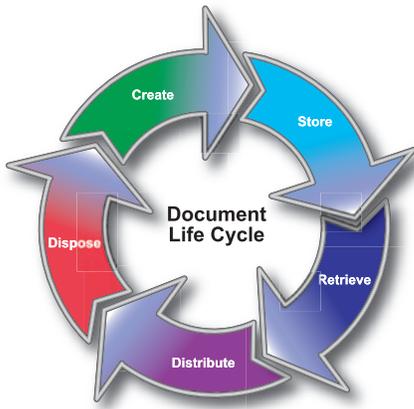


PRINT MANAGEMENT SOLUTIONS. ONLY FROM TOSHIBA.

IN TODAY'S COMPETITIVE BUSINESS WORLD, it's more important than ever that your document output devices don't steal from your bottom line. Toshiba's productivity-boosting solutions are custom tailored for your business to provide more efficient management of device resources, which can cut costs by as much as 40%, virtually overnight.

↘ *Save as much as*
40% *virtually overnight.*

TOSHIBA PRINT MANAGEMENT SOLUTIONS empower you to do more, with less. By effectively managing the use and allocation of your existing hardware, we can reduce or even eliminate the need to buy new equipment. You'll reap the benefits from simplified service contracts and high quality, lower consumable costs. And, we do it without disrupting your day-to-day operations.



Every document goes through the same life cycle, whether it's created electronically or in hardcopy. We give you the tools to more efficiently and affordably, manage a document through every phase of its existence.

YOUR STATE-OF-THE-ART PARTNER IN PRINT MANAGEMENT.

Take a look around your office to see the obvious problems:

- Underutilized and stand-alone equipment
- Inefficient allocation of resources
- Multiple vendor contracts
- Storerooms overflowing with mismatched and outdated consumables

Toshiba provides the solutions. We work with you to consolidate your document management systems and uncover hidden opportunities to manage your existing equipment as efficiently and effectively as possible.

Imagine one contract — one source for all your service and consumable needs. A hands-on management partner dedicated to optimizing performance at the lowest possible costs, freeing your staff to focus on the core operations of your business.

➤ Add up the savings for yourself.

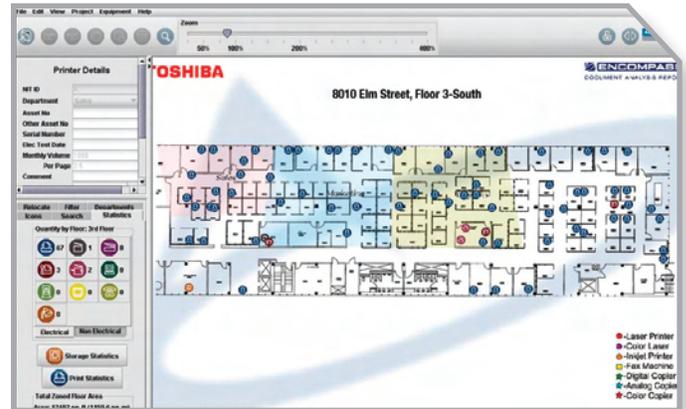
Research by several leading firms has shown their organizations spend as much as 15% of annual revenue on document production, management, and distribution. Toshiba's Print Management Solutions enable you to manage your existing document systems more efficiently, with no initial impact on your day-to-day operations. Do the math, and see the difference we can make to your bottom line.

1	NUMBER OF EMPLOYEES	<input type="text"/>
2	MULTIPLY BY	<input type="text" value="\$ 350.00"/>
3	SUBTOTAL	<input type="text" value="\$"/>
4	MULTIPLY BY NUMBER OF YEARS	<input type="text"/>
5	TOTAL	<input type="text" value="\$"/>

That's the potential savings you could realize with Toshiba's Print Management Solutions — profits currently lost to inefficient resource management.

CONSOLIDATE, SIMPLIFY, AND OPTIMIZE.

After a detailed physical walk-through of your offices, we compile a complete inventory of your entire fleet of document equipment, every machine in every location. We discern usage patterns throughout the entire document life cycle, from the beginning at document creation then moving through the storage, retrieval, distribution, and disposal process. All support, service, and vendor programs are measured against usage patterns to identify cost-saving areas.



Toshiba's exclusive Asset Management Utility allows you to track and manage all of your office assets including computers, copiers, printers, fax machines, and furniture — as well as the personnel who use them.

A detailed analysis of your current situation will focus on opportunities for improvement. We then work with you to design a new configuration to get the maximum efficiency from every machine in every department at the lowest possible cost per copy.



➤ Service.

We assume full responsibility for your service and support with experienced, trained technicians.



➤ Supplies.

We supply all of your consumable needs with exceptionally high quality toner, drums, and parts.



➤ Control.

We provide one simple, easily managed account — one vendor, one invoice. Your purchasing, IT, and accounts payable staff can count on one exceptionally responsive access point for all service and consumable needs.

We continue to review and manage your systems to ensure you always get the optimal performance, at the lowest possible cost.

ENCOMPASS IS THE PATH TO MAXIMUM EFFICIENCY AND PROFITABILITY.

BEFORE WE OFFER ANY SERVICES, we start with Encompass. Encompass was created to help you uncover the hidden costs associated with all of your various equipment — copiers, printers, scanners, and fax machines — and to discover cost-saving opportunities in each and every office throughout your enterprise.

A powerful, five-step analytical program, Encompass identifies inefficiencies such as redundant, underutilized and outdated equipment, overly expensive color and laser printers, and the hidden costs of outsourced support and supplies.



FLOOR PLAN BEFORE ENCOMPASS

The result is a comprehensive fleet optimization analysis. A complete detailed blueprint that creates the most efficient and effective fleet of new and existing equipment, as well as in-depth strategies for managing your systems with maximum flexibility and productivity. All at minimal cost - *giving you maximum control over your entire document workflow.*



OPTIMIZED FLOOR PLAN WITH ENCOMPASS

We provide a comprehensive blueprint creating the most effective, efficient use of new and existing equipment.

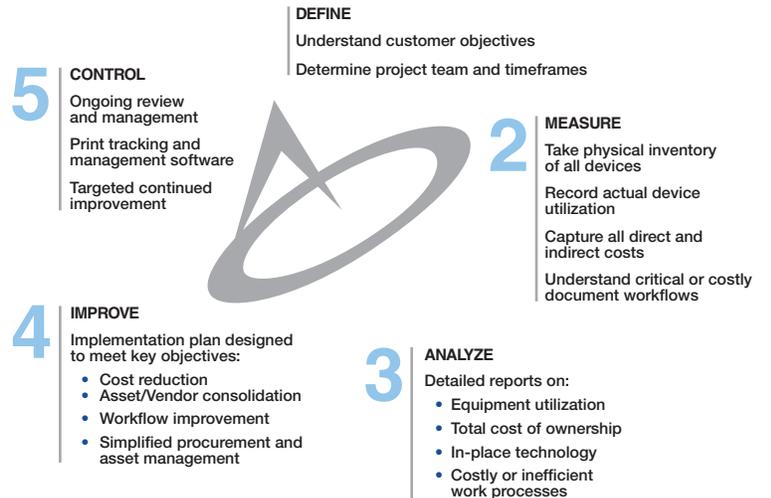
ENCOMPASS AND SIX SIGMA™

A DETAILED METHODOLOGY FOR ENHANCING PRODUCTIVITY.

Encompass is based on the Six Sigma™ process — a proven, step-by-step approach used by many of the world's leading companies to define, measure, analyze, improve, and control virtually any business process.

This highly disciplined, quantitative, and data-driven approach gives us an exceptionally accurate and comprehensive overview of your entire document management infrastructure — allowing us to create a detailed step-by-step plan for greater efficiency, productivity, and cost-savings, now and in the future.

Call your authorized Toshiba representative to arrange a full presentation. Then get the most out of your document systems today — and every day.



TOSHIBA Leading Innovation >>>

Corporate Office: 2 Musick, Irvine, CA 92618-1631
Tel: 949/462-6000

East Coast: 959 Route 46 East, 5th Floor Parsippany, NJ 07054
Tel: 973/316-2700 Fax: 973/263-2393

Midwest: 8770 W. Bryn Mawr Ave., Suite 700 Chicago, IL 60631
Tel: 773/380-6000 Fax: 773/380-8077

South: 4855 Peachtree Industrial Blvd., Suite 210 Norcross, GA 30092-3024
Tel: 770/209-8540 Fax: 770/209-8556

West Coast: 142 Technology, Suite 150, Irvine, CA 92618
Tel: 949/462-6262 Fax: 949/462-2700

Website: <http://copiers.toshiba.com>

Designs, specifications and services are subject to change without notice. Please contact a local Authorized Toshiba Dealership to discuss the Encompass Print Management Solutions program.

© 2008 Toshiba America Business Solutions, Inc.
Encompass Print Management Brochure/ Inv. Code D19189